Agenda Item No.: **22.**

AGENDA SUMMARY PAGE

CITY COUNCIL MEETING OF: SEPTEMBER 3, 2008

DEPARTMENT: FINANCE AND BUSINESS SERVICES
DIRECTOR: MARK R. VINCENT

☒ **Consent** ☐ **Discussion**

SUBJECT:
Approval of award of Contract No. 080306-TB, Pros Consulting Revenue and Pricing Plan - Department of Leisure Services - Award recommended to: PROS CONSULTING, LLC ($186,850 - General Fund)

Fiscal Impact

☐ **No Impact** ☐ **Augmentation Required**

☐ **Budget Funds Available**

Amount: $186,850
Funding Source: General Fund
Dept./Division: Leisure Services

PURPOSE/BACKGROUND:
This contract will provide consulting services to recommend a pricing methodology, financial model and revenue strategies to determine cost recovery levels for the Department of Leisure Services. The recommendation will also address short term tactics to manage gaps in revenue and an implementation plan in support of the recommended pricing model. This contract is a companion study to the Fundamental Review as directed by the City Council at the May 20, 2008 Budget Hearing.

PCC: T. Boyce
POC: Allen Mullins - (877) 242-7760

RECOMMENDATION:
That City Council approve Contract No. 080306-TB, Pros Consulting Revenue and Pricing Plan to PROS Consulting, LLC in the amount of $186,850. Authority to execute the Contract is given to the Purchasing Manager per resolution R-48-2006.

BACKUP DOCUMENTATION:
Certificate - Disclosure of Ownership/Principals

Motion made by GARY REESE to Approve Items 13-18 and 21-37

Passed For: 6; Against: 0; Abstain: 0; Did Not Vote: 0; Excused: 1
RICKI Y. BARLOW, LOIS TARKANIAN, LARRY BROWN, OSCAR B. GOODMAN, GARY REESE, STEVE WOLFSON; (Against-None); (Abstain-None); (Did Not Vote-None); (Excused-STEVEN D. ROSS)